

Lear is an economic consultancy that specializes in applying microeconomic modelling and quantitative tools to a variety of issues. We support firms and their legal advisors in: (i) proceedings before national and supranational competition authorities for suspected breaches of the antitrust legislation or for the *ante* review of merger transactions; (ii) civil claims before national courts regarding anticompetitive practices, IP or trademark infringements and contractual breaches, acting as the party-appointed expert and providing expert damages quantification. We also routinely undertake research projects, policy evaluations and impact assessments in the field of competition policy and beyond, on behalf of institutional clients such as the European Commission, the European Bank for Reconstruction and Development and the World Bank. Examples of our work include:

- the quantification of the damages caused by a cartel in the market for medium and heavy trucks, where we have estimated damages using econometric techniques;
- the assessment of the competitive effects of a merger in the sector for the retailing of gasoline, where we have managed large datasets on gas pumps' prices to predict the price effect of the merger;
- an evaluation of so-called killer acquisitions in the pharmaceutical sector, where we have used machine learning techniques to predict which characteristics of a transaction make it more likely to have adverse effects on competition.

More information on our company can be found at www.learlab.com.

Lear is looking for a Junior Consultant to support its existing staff on the delivery of their current portfolio of work and to build on the continuing success and growth of the business. We offer a **permanent position** starting as soon as possible. Our office is based in Rome, and we have a flexible working from home policy. Subject to individual negotiation, **fully remote working may be considered**, either on a temporary basis or permanently; candidates should however reside in a country where the time zone is CET (plus or minus one hour). Travel in Italy or abroad may occasionally be required.

As a Junior Consultant you will:

- work closely with the project manager to define the project objectives and strategy;
- work on identifying relevant data sources and on implementing different types of statistical analyses;
- draft comprehensive reports to summarize the results of Lear's analyses;
- presenting the results of our analyses to clients;
- help manage the relationship with the clients;
- take part in internal seminars;
- contribute with your ideas to the development of the company.

As a Junior Consultant candidates you should:

- hold at least an M.Sc. in Economics or related topic;
- have at least one-year of relevant work experience (such as in and economic consulting, a competition or regulatory agency, a research centre or similar); alternatively, candidates should

have completed, or be about to complete, a Ph.D. in Economics or related topic (e.g. statistics or data science);

- regardless of their qualifications, candidates should have a solid background in microeconomics and in quantitative methods for economic analysis. Interest in industrial organization and/or competition policy is a plus;
- be fluent in English. The knowledge of Italian and/or of other languages is a plus;
- have good communication skills, both orally and in writing;
- have experience in statistical analysis with Stata, Python, R, Matlab, or another software for statistical analysis;
- be self-motivated, able to adapt to changing priorities and to meet tight deadlines;
- be prone to work in a collaborative, team-oriented environment.

Salary will depend on experience.

Lear is an equal opportunities employer.

Please send your **CV and cover letter**, both in English, to recruiting@learlab.com, using "Junior Consultant" as **email subject**. Deadline: 14 April.