

# Tomaso Duso

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## BIOGRAPHY

Tomaso Duso is Senior Advisor at Lear. He is head of the Department Firms and Markets at the DIW Berlin and he is professor of empirical (industrial) economics at the Technical University Berlin. He previously was professor at the Duesseldorf Institute for Competition Economics of the Heinrich-Heine University Duesseldorf and hold positions at the Department of Economics of the Humboldt University Berlin, the University of Vienna, and the Wissenschaftszentrum Berlin für Sozialforschung. He cooperated as a Senior Adviser with Lear since 2005. His research interests are in the area of applied econometrics in the fields of industrial organization, competition policy, regulation, and management. Tomaso has advised several public bodies, such as various DGs of the European Commission, the UK Competition Commission and Markets and Competition Authority, the Dutch Authority for Consumers and Markets, the European Bank for Reconstruction and Development, as well as the OECD on competition policy issues. His papers have been published in The Review of Economics and Statistics, The Economic Journal, The Journal of Law and Economics, The Journal of Industrial Economics, European Economic Review, and Journal of Management Studies among other academic journals. Tomaso earned a PhD *cum laude* from the Humboldt University Berlin in 2002. Tomaso is fluent in English and German, and he has a basic knowledge of Spanish and French.

## PROFESSIONAL EXPERIENCE

2018-present	<b>TECHNICAL UNIVERSITY BERLIN</b> Professor of Economics
2013-present	<b>DEPARTMENT INNOVATION, MANUFACTURING AND SERVICE (DIW)</b> Head of the Department
2011-2018	<b>DUESSELDORF INSTITUTE FOR COMPETITION ECONOMIC (DICE)</b> Professor of Economics
2005-present	<b>LEAR – LABORATORIO DI ECONOMIA, ANTITRUST E REGOLAMENTAZIONE</b> Consultancy Senior Advisor
2004-2011	<b>HUMBOLDT UNIVERSITY BERLIN</b> Assistant Professor <b>WISSENSCHAFTSZENTRUM BERLIN FÜR SOZIALFORSCHUNG</b> Research Fellow
2003-2004	<b>UNIVERSITY OF VIENNA</b> Assistant Professor
2002- 2003	<b>HUMBOLDT UNIVERSITY BERLIN</b> Research Fellow
1998-2001	<b>WISSENSCHAFTSZENTRUM BERLIN FÜR SOZIALFORSCHUNG</b> Junior Research Fellow

## EDUCATION

1997-2002	<b>HUMBOLDT UNIVERSITY BERLIN</b> PHD in Economics
1991-1996	<b>UNIVERSITÀ CA FOSCARI, VENEZIA</b> Degree in Economics

## LANGUAGES

Italian (native speaker), English (fluent), German (fluent), French and Spanish (basic knowledge).

## SELECTED PUBLICATIONS

### POLICY REPORTS & PROJECTS

- Approaches to assessing potential competition theories of harm in technology sector mergers: evaluation of past merger decisions, study commissioned by the UK Competition and Markets Authority (CMA), 2018 - 2019
- Capacity Building for the Bulgarian Commission on Protection of Competition: Training in econometrics and Ex-post evaluation, project commissioned by the European Bank for Reconstruction and Development (EBRD), 2018
- An Appraisal of the study Feasibility study on the microeconomic impact of enforcement of competition policies on innovation, study commissioned by DG Competition of the European Commission, 2017
- The Economic Impact of Competition Policy Enforcement on the Functioning of Telecom Markets in the EU, study commissioned by DG Competition of the European Commission, 2016
- Ex-Post Evaluation of Competition Agencies' enforcement Decisions: A critical discussion (with Peter Ormosi), OECD Paper DAF/COMP/WP2(2015)8
- The Economic Impact of Enforcement of Competition Policies on the Functioning of Energy Markets, study commissioned by DG Competition of the European Commission, 2015
- Mergers in the Dutch grocery sector: an ex-post evaluation. Assessing the effects on price and non-price dimensions of competition, study commissioned by the Dutch Authority for Consumers and Markets (with LEAR). Study commissioned by the Dutch Authority for Consumers and Markets, 2014–2016
- The ex post evaluation of two merger decisions (with Luca Aguzzoni, Elena Argentesi, Paolo Buccirosi, Lorenzo Ciari, Tomaso Duso, Massimo Tognoni, Cristiana Vitale, Competition Commission, 2011.
- A Study on the Effectiveness of Competition Policy (with Paolo Buccirosi, Lorenzo Ciari, Giancarlo Spagnolo and Cristiana Vitale), DG Economic and Financial Affairs of the European Commission, 2008.
- Ex-post Review of Merger Control Decisions (with Paolo Buccirosi, Lorenzo Ciari, Sven Olof Fridolfsson, Giancarlo Spagnolo and Cristiana Vitale), DG Competition of the European Commission, 2006.

### PUBLICATIONS IN INTERNATIONAL JOURNALS

- "Market Power and Heterogenous Pass-through in the German Retail Electricity Market," (with Florian Szücs), *European Economic Review*, 2017, 98, 354--372.
- "Ex-post-Merger Evaluation in the UK Retail Market for Books," (with Luca Aguzzoni, Elena Argentesi, Lorenzo Ciari, and Massimo Tognoni), *Journal of Industrial Economics*, 2016, 64, 1, 170-200.
- "Effective European Antitrust: Does EC Merger Policy Involve Deterrence?" (with Joseph Clougherty, Miyu Lee, and Jo Seldeslachts), *Economic Inquiry*, 2016, 54, 4, 1884–1903.
- "Correcting for Self-Selection Based Endogeneity in Management Research: Review, Recommendations and Simulations," (with Joseph Clougherty and Johannes Muck), *Organizational Research Methods*, 2016, 19, 2, 286--347.
- "Do State-Owned Enterprises Pay More? Evidence from Outbound Chinese Cross-Border Mergers and Acquisitions (with Joseph Clougherty and Wenxin Guo), *Long Range Planning*, 2016, 49, 614–631.
- "The Welfare Impact of Parallel Imports: A Structural Approach applied to the German Market for Oral Antidiabetics," (with Annika Herr and Moritz Suppliet), *Health Economics*, 2014, 23, 1036–1057.
- "Collusion through Joint R&D: An Empirical Assessment," (with Lars-Hendrik Röller and Jo Seldeslachts), *The Review of Economics and Statistics*, 2014, 96, 2, 349–370.
- "A Retrospective Merger Analysis in the UK Videogames Market" (with Luca Aguzzoni, Elena Argentesi, Paolo Buccirosi, Lorenzo Ciari, Massimo Tognoni, and Cristiana Vitale), *Journal of Competition Law and Economics*, 2014, 10, 4 933-958
- "The Welfare Impact of Parallel Imports: A Structural Approach applied to the German Market for Oral Antidiabetics" (with Annika Herr and Moritz Suppliet), *Health Economics*, 2014, 23, 1036-1057.
- "Collusion through Joint R&D: An Empirical Assessment" (with Lars-Hendrik Röller and Jo Seldeslachts), *The Review of Economics and Statistics*, 2014, 96, 2, 349-370.
- "An Empirical Assessment of the 2004 EU Merger Policy Reform" (with Klaus Gugler and Florian Szücs), *Economic Journal*, 2013, 123, 572, F596-F619.
- "Competition Policy and Productivity Growth: An Empirical Assessment" (with Paolo Buccirosi, Lorenzo Ciari, Giancarlo Spagnolo, and Cristiana Vitale), *The Review of Economics and Statistics*, 2013, 95, 4, 1324-1336.

- “Product Market Competition and Lobbying Coordination in the U.S. Mobile Telecommunications Industry”, (with Astrid Jung), *Journal of Industry, Competition, and Trade*, 2012, 12, 2, 177-201.
- “On the Stability of Research Joint Ventures: Implications for Collusion” (with Enrico Pennings and Jo Seldeslachts), *Review of Business and Economic Literature*, 2012, 57, 1, 98-108.
- “Using Rival Effects to Identify Synergies and Improve Merger Typologies” (with Joe Clougherty), *Strategic Organization*, 2011, 9, 310-355.
- “How Effective is European Merger Control?” (with Klaus Gugler and Burcin Yurtoglu), *European Economic Review*, 2011, 55, 7, 980-1006.
- “Measuring the Deterrence Effect of Competition Policy: The Competition Policy Indexes”, (with Paolo Buccirossi, Lorenzo Ciari, Giancarlo Spagnolo, and Cristiana Vitale), *Journal of Competition Law and Economics*, 2011, 7, 165-204.
- “Learning Dynamics in Research Alliances: A Panel Data Analysis” (with Enrico Pennings and Jo Seldeslachts), *Research Policy*, 2010, 39, 6, 776-789.
- “The Political Economy of Mobile Telecommunications Liberalization: Evidence from the OECD Countries” (with Jo Seldeslachts), *Journal of Comparative Economics*, 2010, 38, 2, 199-216
- “Is the Event Study Methodology Useful for Merger Analysis? A Comparison of Stock Market and Accounting Data” (with Klaus Gugler and Burcin Yurtoglu), *International Review of Law and Economics*, 2010, 30, 186-192.
- “The Impact of Horizontal Mergers on Rivals: Gains to Being Left Outside a Merger” (with Joe Clougherty), *Journal of Management Studies*, 2009, 46, 8, 1365-1395.
- “A Short Overview of a Methodology for the Ex-Post Review of Merger Control Decision” (with Paolo Buccirossi, Lorenzo Ciari, Sven-Olof Fridolfsson, Giancarlo Spagnolo, and Cristiana Vitale), *De Economist*, 2008, 156 (4), 453-475.
- “The Political Economy of European Merger Control: Evidence Using Stock Market Data”, (with Damien Neven and Lars-Hendrik Röller), *The Journal of Law and Economics*, 2007, 50 (3), 455-489.
- “Market Conduct and Endogenous Lobbying: Evidence from the U.S. Mobile Telecommunications Industry”, (with Astrid Jung), *Journal of Industry, Competition, and Trade*, 2007, 7 (1), 9-29.
- “Lobbying and Regulation in a Political Economy: Evidence from the U.S. Cellular Industry”, *Public Choice*, 2005, 122 (3-4), 251-276.
- “Endogenous Deregulation: Evidence from OECD Countries” (with Lars-Hendrik Röller), *Economics Letters*, 2003, 81 (1), 67-71.
- “Complete Markets in Italy: An Analysis on Micro Data”, *Giornale degli Economisti ed Annali di Economia*, 1999, 58 (1), 1-25.

#### WORKING PAPERS

- Price or Variety? An Evaluation of Mergers Effects in Grocery Retailing (with Elena Argentesi, Paolo Buccirossi, Roberto Cervone, and Alessia Marrazzo), DIW Discussion Paper 1734, 2018
- Abuse of Dominance and Antitrust Enforcement in the German Electricity Market (with Veit Böckers and Florian Szücs), DIW Discussion Paper, 1685, 2017
- The Impact of Competition Policy Enforcement on the Functioning of EU Energy Markets, (with Jo Seldeslachts, and Florian Szücs), DIW Discussion Paper, 1674, 2017
- The Effect of Supermarket Mergers on Variety: An Ex-post Evaluation (with Elena Argentesi, Paolo Buccirossi, Roberto Cervone, and Alessia Marrazzo), DICE DP No 225, 2016
- Correcting for Self-Selection Based Endogeneity in Management Research: A Review and Empirical Demonstration (with Joseph Clougherty), DIW Discussion Paper, 1465, 2015  
A different version of this paper has been published in *Organizational Research Methods*
- Endogenous Switching Costs and the Incentive for High Quality Entry, WZB Discussion Paper FS IV 99-29
- Towards a Political Economy of Industrial Organization: Empirical Regularities from Deregulation, (with Lars-Hendrik Röller), WZB Discussion Paper FS IV 2001-17.
- Endogenous Switching Costs and the Incentive for High Quality Entry, WZB Discussion Paper FS IV 1999-29.

#### BOOK CHAPTERS

- Deterrence in Competition Law, (with Paolo Buccirossi, Lorenzo Ciari, Giancarlo Spagnolo, and Cristiana Vitale) in Martin Peitz and Yossi Spiegel Eds. *Analysis of Competition Policy and Sectoral Regulation*, Hanowwe, MA 02339: Now Publishers Inc, 2014, 423–454
- A Decade of Ex-post-Merger Policy Evaluations: A Progress Report, in Dan Sjöblom Ed., *More Pros and Cons of Merger Control*, Stockholm: Swedish Competition Authority, 2012, 125–188
- Merger Policy Evaluation: Where Do We Stand?, (with Klaus Gugler and Florian Szücs) in Mel Marquis and Philip Low Eds., *European Competition Law Annual 2010: Merger Control in European and Global Perspective*, Wildy and Son, London, 2010
- Merger Remedies, (with Klaus Gugler and Burcin Yurtoglu) in: S. Vogt, M. Albert, and D. Schmidtchen (eds.): *The More Economic Approach to European Competition Law*, Conferences on the New Political Economy 24, Mohr Siebeck Verlag: Tübingen, 2007, 255-266
- EU Merger Remedies: An Empirical Assessment, (with Klaus Gugler and Burcin Yurtoglu) in J. Stennek and V. Ghosal Eds., *The Political Economy of Antitrust*, Contributions to Economic Analysis, North-Holland, 2007, 302-348.
- Analyse von Abhilfemaßnahmen im EU-Fusionsverfahren, in J. Schwarze Herausgeber, *Recht und Ökonomie im Europäischen Wettbewerbsrecht*, Nomos Verlag, 2006, 71-83.

#### BOOKS EDITED

- The Political Economy of the Regulatory Process: An Empirical Approach, Humboldt-University Berlin. Open Access Digital Publication, 2002.  
<http://edoc.hu-berlin.de/dissertationen/duso-tomaso-2002-07-17/PDF/Duso.pdf>

#### OTHER PUBLICATIONS

- Ausbau der deutschen Grundbreitbandversorgung: Lehren aus der Vergangenheit mahnen zur Besonnenheit, (with Mattia Nardotto and Jo Seldeslachts) DIW Wochenbericht 25/2018, 544-551, June 2018
- Deutschland muss seine Digitalstrategie überdenken, um den Anschluss nicht zu verlieren: Editorial, (with Pio Baake, Yann Girard, Anselm Mattes, Claus Michelsen, Mattia Nardotto, Jo Seldeslachts, Slobodan Sudaric) DIW Wochenbericht 25/2018, 529-530, June 2018
- Haushaltsstrompreise: Tarifwechsel ermöglichen große Einsparungen, (with Florian Szücs) DIW Wochenbericht 6/2018, 89--99, February 2018
- Insolvenz von Air Berlin -- die letzte Hoffnung liegt bei den Wettbewerbsbehörden, DIW Wochenbericht 40/2017, 887
- EU-Kartellstrafe: Was bedeutet der Fall Google?, DIW Wochenbericht 29/2017, 608
- EU-Roaminggebühren werden abgeschafft: Gute Nachricht! Aber legen wir uns damit auf ein Wasserbett?, DIW Wochenbericht 24/2017, 500
- Auto-Fusion Opel und PSA: Mehr Chancen als Risiken, (with Martin Gornig), *Der Tagesspiegel*, March 7, 2017
- Jetzt die Versandapotheeken verbieten? Bitte nicht!, DIW Wochenbericht 45/2016, 1081
- Ein Plädoyer für einen gelassenen Umgang mit Unternehmensdaten für statistische Zwecke, (with Hannes Ullrich) DIW Wochenbericht 18/2016, 416
- EU Competition Policy Enforcement Supports Investment in the Energy Sectors, (with Jo Seldeslachts and Florian Szuecs) DIW Economic Bulletin 15/2016, 173—181, April 2016
- EU-Wettbewerbspolitik fördert Investitionen in den Energiesektoren, (with with Jo Seldeslachts and Florian Szuecs) DIW Wochenbericht 15/2016, 282-290, April 2016
- Deterrence in EU merger policy,” (with Joseph A. Clougherty and Jo Seldeslachts), *VoxEU*, April 2016
- Unternehmenszusammenschlüsse im Lebensmitteleinzelhandel verringern die Produktvielfalt, (with Elena Argentesi, Paolo Buccirossi, Roberto Cervone, Alessia Marrazzo) DIW Wochenbericht 1, 11–22, January 2015
- Warum Bundeswirtschaftsminister Gabriel der Übernahme von Kaiser’s Tengelmann durch EDEKA keine Ausnahmegenehmigung erteilen sollte, DIW Wochenbericht 28, 2015, 664
- Lebensmitteleinzelhandel: Nachfragemacht der Supermärkte (with Vanessa von Schlippenbach), *Wirtschaftsdienst*, 94, 2014, 10, 688-689
- Eine bessere Wettbewerbspolitik steigert das Produktivitätswachstum merklich, DIW Wochenbericht 29, 687–697, July 2014
- Die Ökonomisierung der Europäischen Fusionskontrolle: eine Evaluierung (with Florian Szücs, DIW Wochenbericht 29, 699–704, July 2014

- Fusion auf dem Mobilfunkmarkt: Keine leichte Entscheidung für die EU-Kommission: Kommentar (with Pio Baake) DIW Wochenbericht 29, 708, July 2014
- European Merger Policy Reform, Vox, January 2014
- Die 2004 Reform der Europäischen Fusionskontrolle, Oekonomenstimme, March 2011
- Die Konkurrenz Freut Sich, WZB Mitteilungen 125, 2009, 30-32.
- Reviving the economy. Robert Solow on the need of a coordinated fiscal policy, WZB Mitteilungen. 124. 2009, 52-34.
- Assessing Merger Control Decisions: The Role of Competitors, Vox, July 2008.
- Economic Patriotism and National Champions in the EU, Humboldt Institution on Transatlantic Issues Policy Paper, 2007.
- Noch nicht Optimal: Die Wirkung von Auflagen in EU-Fusionskontrollverfahren, WZB Mitteilungen, 110, 2005, 28-31.
- Regulierung des US-Mobilfunkmarkt, WZB Mitteilungen, 89, 2000, 14-16.

## CONFERENCES AND SEMINARS - PRESENTATIONS ON INVITATION

### SEMINARS

University of Erlangen-Nuernberg (2018); Chief Economist Team, DG Competition, Brussels (2018); Tel Aviv University (2018); Chief Economist Team, DG Competition, Brussels (2018); Paris School of Economics (2017); Toulouse School of Economics (2017); Vienna University of Economics and Business (2017); Università Cattolica del Sacro Cuore, Milan (2016); Copenhagen Business School, (2015); UNU-Merit Maastricht (2014); Ifo Institute, Munich (2014); Tilburg University - Econometrics Seminar (2014); TILEC, Tilburg (2014); CREST Paris (2014); Bruegel, Brussels (2014); EU Commission, DG Competition (2014) University of Würzburg (2014); University of Lausanne (2013); University of Köln (2013); University of Gießen (2013); University of Padua (2013); University of Illinois at Urbana-Champaign, (2012); Department of Economics, University of East Anglia (2012); Centre for Competition Policy, University of East Anglia University (2012); University of Linz (2011); Max Plank Institute Bonn ( 2011); Bologna Center of Law and Economics ( 2011); Humboldt University Berlin ( 2011); WHU – Otto Beisheim School of Management (2010); University of Copenhagen (2010); Queensland University of Technology, Brisbane (2010); Center for Economic Studies, KU Leuven ( 2010); Paris X Nanterre University (2010); University of Zürich (2009); Norwegian Competition Authority (2009); Norwegian School of Economics (2009); University of Padua (2008); DIW, Berlin (2008); UK Competition Commission (2007); City University, London (2007); University of Mannheim (2007); LMU Munich (2006); INNOtech, LMU Munich (2006); University of Vienna (2006); University of Linz (2006); University of Vienna (2005); University of Amsterdam (ACLE) (2005); Research Institute of Industrial Economics (IUI), Stockholm (2003); University of Vienna (2002); Erasmus University, Rotterdam; (2002); University of Bologna, (2000); University of Padua (2000); University “Ca’ Foscari”, Venice (2000); University of Copenhagen (1998).

### CONFERENCES

Annual Conference of the Association of Competition Economics, Bologna (2018); Annual Conference of the Association of Competition Economics, Madrid (2017); Embassy Lab on Sharing Economy, Berlin (2017); NIE - workshop in Industrial Economics, Loughborough (2017); CCP/UEA Conference "Competition Issues in Pharmaceuticals: The Challenges Ahead", London (2017); Annual BECCLE conference (2017); Annual Conference of the Association of Competition Economics, Amsterdam (2016); A CM conference 'Impact Assessment of Interventions of Competition and Consumer Authorities', Amsterdam (2016 -- scheduled); OECD workshop on the ex-post evaluation of Competition Authorities' enforcement decisions, Paris (2016 – scheduled); E.CA Economics Expert Forum, Berlin, (2016 – scheduled); 3rd International Meeting in Law & Economics, Paris (2016 – scheduled) OECD Capacity building workshop on the ex-post evaluation of Competition Authorities enforcement decisions(2015); 48. FIW-Symposium, Innsbruck (2015); EARIE Conference, Milan (2014); Verein für Socialpolitik Annual Conference, Düsseldorf (2013); 5th LEAR conference "The Economics of Merger Control" (2013); CCP summer conference "Institutions and Competition Policy" (2013); Annual Meeting of the IO Section of the German Economic Association (2013) ; More Pros and Cons of Merger Control, Stockholm (2012); EARIE Conference, Rome (2012); Southern Economic Association Annual Meeting, DC (2011); EARIE Conference, Stockholm (2011); ACLE Conference “ Competition Policy for Emerging Economies. When and How, Amsterdam, May 2011; EARIE,

Conference, Istanbul (2010); IIOC, Conference, Vancouver, (2010); RNIC, Conference "Antitrust and Innovation", Vienna (2009); EARIE Conference, Ljubljana (2009); 3rd Lear Conference on the Economics of Competition Law, Rome (2009); ZEW Conference "Ex-Post Evaluation of Competition Policy", Mannheim (2009); SFB-TR15 Conference, Caputh (2009); ACLE Conference "To Enforce and Comply: Incentives inside Corporations and Agencies", Amsterdam (2009); WZB-RNIC Conference "Deterrence in Competition Policy" (2008); EARIE Conference, Toulouse (2008); SFB TR-15 Conference, Gummersbach (2008); Workshop "EC Competition Enforcement Data", Amsterdam (2008); ASSET Conference, Padua (2007); EARIE Conference, Valencia (2007); RNIC Conference "Modern Approaches in Competition Policy", Mannheim (2007); SFB/TR 15 Conference, Mannheim (2007); Conference on Applied Infrastructure Research, Berlin (2006); WZB-CEPR Conference on "Antitrust and Innovation", Berlin (2006); ASSET Conference, Lisbon (2006); SFB TR-15 Conference, Caputh (2006); EEA Annual Congress, Vienna (2006); CEPR conference "Competition Policy for International Development, Growth and Trade", Brussels (2005); CEPR conference "The Effectiveness of Competition Policy: Issues and Methods", Paris (2005); ASSET Conference, Rethymnon (2005); EARIE Conference, Porto (2005); Conference "Recht und Ökonomie im Europäischen Wettbewerbsrecht," Freiburg (2005); WZB Conference "Behavioral Industrial Organization", Berlin (2005); International Industrial Organization Conference, Atlanta (2005); Conference "Remedies and Sanctions in Competition Policy", Amsterdam (2005); EC2 Conference "The Econometrics of Industrial Organisation", Marseille (2004); Southern Economic Association Annual Meeting, New Orleans (2004); Conference on Applied Infrastructure Research, Berlin (2004); EARIE Conference 2004, Berlin (2004); NOeG Conference, Vienna (2004); EEA Annual Congress, Stockholm (2003); WZB-CEPR Conference in IO (2002); ECARES-CEPR Conference "Applied Industrial Organisation", Brussels (2002); EARIE Conference, Madrid (2002); RES Annual Conference, Durham (2001); WZB-CEPR Conference on Industrial Organization, Berlin (2000); EARIE Conference, Lausanne (2000); EEA Annual Congress, Bolzano (2000); CEPR Conference "Applied Industrial Organisation", Lisbon (2000); Young Economist Conference, Oxford (2000); Summer School of the EEA, Toulouse (1998); EARIE Conference, Turin (1998); Young Economists Meeting, Amsterdam, (1998); EEA Annual Congress, Berlin (1998); Spring Meeting of Young Economist, Berlin (1998).

## OTHER RELEVANT SKILLS AND COMPETENCES

### AWARDS & HONORS

2018 Research Fellow – CEPR  
2017 Member – Arbeitskreis Wettbewerbsökonomie, Bundeskartellamt  
2017 Research Fellow – CESifo  
2016 Member – Netzwerk Verbraucherforschung  
2015 Wissenschaftspreis der Deutschen Gesellschaft für Gesundheitsökonomie  
2013 Member – Arbeitskreis Kartellrecht, Bundeskartellamt  
2013 Elected Member – Ausschuss für Industrieökonomik – Verein für Socialpolitik  
2007 SAP Best Strategy Paper Award - Annual Conference on Corporate Strategy, Vallendar  
2006 Hans-Jürgen-Ewers-Prize - Berlin University of Technology  
2003 Young Economists Award - European Economic Association  
2000 Young Economists' Essay Award - European Association for Research in Industrial Economics  
1999, 2000, 2001, 2003, 2006 Lecture Premium for Young Economists - Verein für Socialpolitik  
1997-1998 Doctoral Scholarship – DFG (German Science Foundation)