

Matteo Aggio

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BIOGRAPHY

Matteo Aggio is a Consultant at Lear, which he joined in September 2018. He is involved in several antitrust projects, assisting private companies in proceedings before the Italian Competition Authority, as well as projects focused on policy and regulation assessment.

In July 2019, Matteo obtained his Ph.D. at the Department of Economic of the Ca' Foscari University of Venice. His research is twofold: part of it regards topics of industrial organization, and in particular the incentives to collude (tacitly or explicitly) between firms that are differently informed about the market demand. The other research interest regards organizational economics, with special emphasis on team behavior and bounded rationality. Matteo spent a visiting period in Cambridge (MA), where he attended the Sloan School of Management of the Massachusetts Institute of Technology, and where he wrote part of his graduate dissertation.

Matteo holds a M.Sc. in Economics and a B.Sc. in International Trade, both obtained at Ca' Foscari University of Venice. During these years, Matteo developed a strong background in microeconomics, later widened during his Ph.D. years, when his interest in economic theory became prominent. He also taught, as teaching assistant, various bachelor and master courses at the Department of Economics of the Ca' Foscari University of Venice.

PROFESSIONAL EXPERIENCE

Mar 2022-present LEAR – Laboratorio di Economia, Antitrust e Regolamentazione
Economic Consultancy
Consultant

Sep 2018-Feb 2022 LEAR – Laboratorio di Economia, Antitrust e Regolamentazione
Economic Consultancy
Junior consultant

EDUCATION

Sep 2015-Jul 2019 Ca' Foscari University of Venice
Department of Economics
Ph.D. in Economics
Title of the dissertation: *Essays on Coarse Cognition, Competition, and Cooperation*
Research interests: Industrial Organization, Organizational Economics.
Developed skills: data collection, data analysis, modelling investigation of both empirical and theoretical frameworks.

Jan 2017 – Jun 2017 Massachusetts Institute of Technology
Sloan School of Management
Visiting student

Sep 2012 – Mar 2015 Ca' Foscari University of Venice
Department of Economics
M.Sc. in Economics, *summa cum laude*

Jan 2012 – Jun 2012 Southern Cross University
Research assistant

Sep 2009 – Jun 2012 Ca' Foscari University of Venice
Department of Economics

B. Sc. in International Trade

LANGUAGE SKILLS

Italian: native language

English: fluent. During the 4 years of his PhD program, Matteo has attended several graduate courses taught in English, has continuously written his PhD dissertation in English, has presented his work at two international conferences and personally taught two courses in English.

Spanish: basic

TEACHING

- Microeconomics II (in italian), B. Sc. at Ca' Foscari University. Teaching Assistant, 2018.
- Dispute resolution (in english), Ca' Foscari - Harvard Summer School. Student tutor, 2017.
- Optimization (in english), M. Sc. at Ca' Foscari University. Teaching Assistant, 2017.
- Microeconomics (in italian), B. Sc. at Ca' Foscari University. Student tutor, 2015.

CONFERENCES (Speaker)

42nd Annual Meeting of the Italian Association for Mathematics Applied to Economic and Social Sciences (AMASES), Napoli, Italy, September 2018.

11th Ruhr Graduate School Doctoral Conference, Essen, Germany, February 2018.

MAIN CONSULTANCY PROJECTS

2021-2022	<p><u>Dispute in the market for cleaning services - ongoing</u> <i>Activities performed:</i> definition and drafting of the economic report showing that the claims of the counterpart are groundless, both in terms of the counterfactual scenario contemplated by the counterpart, and in terms of the quantification of the alleged damage.</p>
2021-2022	<p><u>Technical assistance for the Armenian Competition Protection Commission – ongoing</u> <i>Activities performed:</i> as part of the capacity building programme, Matteo is a member of the team which is delivering training and advocacy support to the Armenian Competition Protection Commission, with particular emphasis on elements of software analysis and development of market studies. Matteo is also involved in the drafting of guidelines apt to help stakeholders get a better sense of competition regulations active in Armenia.</p>
2021	<p><u>Alleged cartel in the Italian market for third-party liability insurance services - ongoing</u> <i>Activities performed:</i> definition of the set of analyses apt to demonstrate that the exchange of information between companies active in the Italian market for TPL insurance services have not had any anticompetitive effect.</p>
2021	<p><u>Concentration in the retail market for health, beauty, and household products - ongoing</u> <i>Activities performed:</i> Matteo is actively involved in the drafting of the economic report assessing the potential anticompetitive effects of the concentration operation. Analyses include estimate of the market shares before and after the concentration and assessment of horizontal overlaps between the activities of the target companies and the activities of the companies controlled by the investment fund acquiring the target companies.</p>
2021	<p><u>Damage assessment for a breach of contract in the cloud services sector - ongoing</u></p>

Activities performed: drafting of the empirical approach apt to quantify damages suffered by Lear's client and caused by the contractual infringement of the counterpart.

- 2020 Assessment of competitive dynamics in the retail banking sector
Activities performed: (i) desk research on the retail banking sector of the specific country and other close countries, (ii) draft of the report and analysis of all competitive dynamics, and (iii) empirical analyses of publicly available data and data provided by the client.
- 2020 Support study for the European Commission on the State aid rules for the environmental protection and energy
Activities performed: draft of the literature review supporting the Study and the implementation of new rules, and support in the conduct of interviews with relevant stakeholders.
- 2020 Damages estimation for unfair practices in the telecommunication market
Activities performed: implementation of the defensive empirical approach to show that the claim for damages of the counterpart is overstated and it lacks technical approach.
- 2020 Merger in the banking sector
Activities performed: implementation of the economic empirical analysis apt to show that the merger is likely to generate anticompetitive concerns in several markets involved in the operation.
- 2020 Capacity Building for the Albanian Competition Authority
Activities performed: preparation and delivery of a training programme on the use of the software STATA for competition analysis.
- 2020 Damages quantification in the telecommunication sector
Activities performed: support in the definition of the defensive strategy, and implementation of the empirical analysis apt to quantify the client's damages arising from the abuse of dominant position.
- 2020 Dispute in the distribution of advertising material
Activities performed: definition of the defensive strategy, data analysis from the deliveries object of the dispute, and assessment of the conditions for refund.
- 2019 Evaluation support study on the EU's framework regulating State aid for access to finance for SMEs applicable in 2014-2020
Activities performed: Matteo is part of the team which developed a study aimed at evaluating the relevance and effectiveness of EU rules of the State aid for access to finance for SMEs.
- 2019 Alleged horizontal agreement in the market for operating lease in Romania
Activities performed: support in the definition of the defensive strategy, implementation of the economic empirical analysis apt to show that, considering the particular conditions of the relevant market, the information exchanged cannot be deemed to be illegal.
- 2019 Alleged cartel in the market of corrugated cardboard sheets and boxes

Activities performed: implementation of the defensive empirical approach to show that the allegations of the Italian Competition Authority are overstated and need to be integrated with some missing elements.

- 2019 Damages estimation for potential breach of contract in the long-term car rental sector
Activities performed: definition and implementation of the empirical approach to quantify the damages suffered from the counterpart after a potential breach of contract operated by the client.
- 2018-2020 Damages estimation for abuse of dominance in the telecommunication market
Activities performed: definition and implementation of the empirical approach to quantify the potential damages suffered by a broadband operator.
- 2018-2020 Damages estimation for alleged abuse of dominance in the market for electricity distribution
Activities performed: Matteo has actively been involved in the definition and drafting of defense strategies and implementation of the empirical analysis to rebut the allegations of the counterparts.
- 2018 Alleged horizontal agreement in the market for financial services to the automotive sector
Activities performed: support in the definition of the defensive strategy; development of economic empirical analyses showing that information exchanged by the parties was not sufficient to reach a collusive outcome on the relevant market.
- 2018 Assessment of damages in the retail electricity market
Activities performed: support in the definition of the defense strategy and implementation of the empirical analysis to rebut the allegations of the counterpart.
- 2018 Alleged horizontal agreement in the mobile telecom market
Activities performed: support in the definition of the defense strategy and implementation of the empirical analysis to rebut the allegations of the Italian Competition Authority.